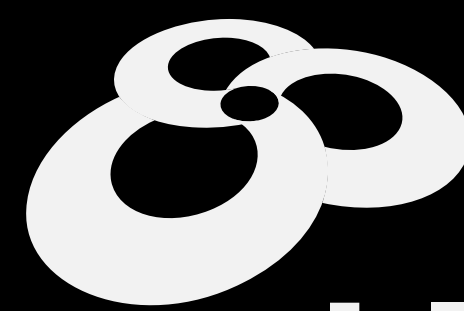


POSITION VACANT



LIQUID LEARNING

SEEKING HIGH PERFORMING SALES EXECUTIVES

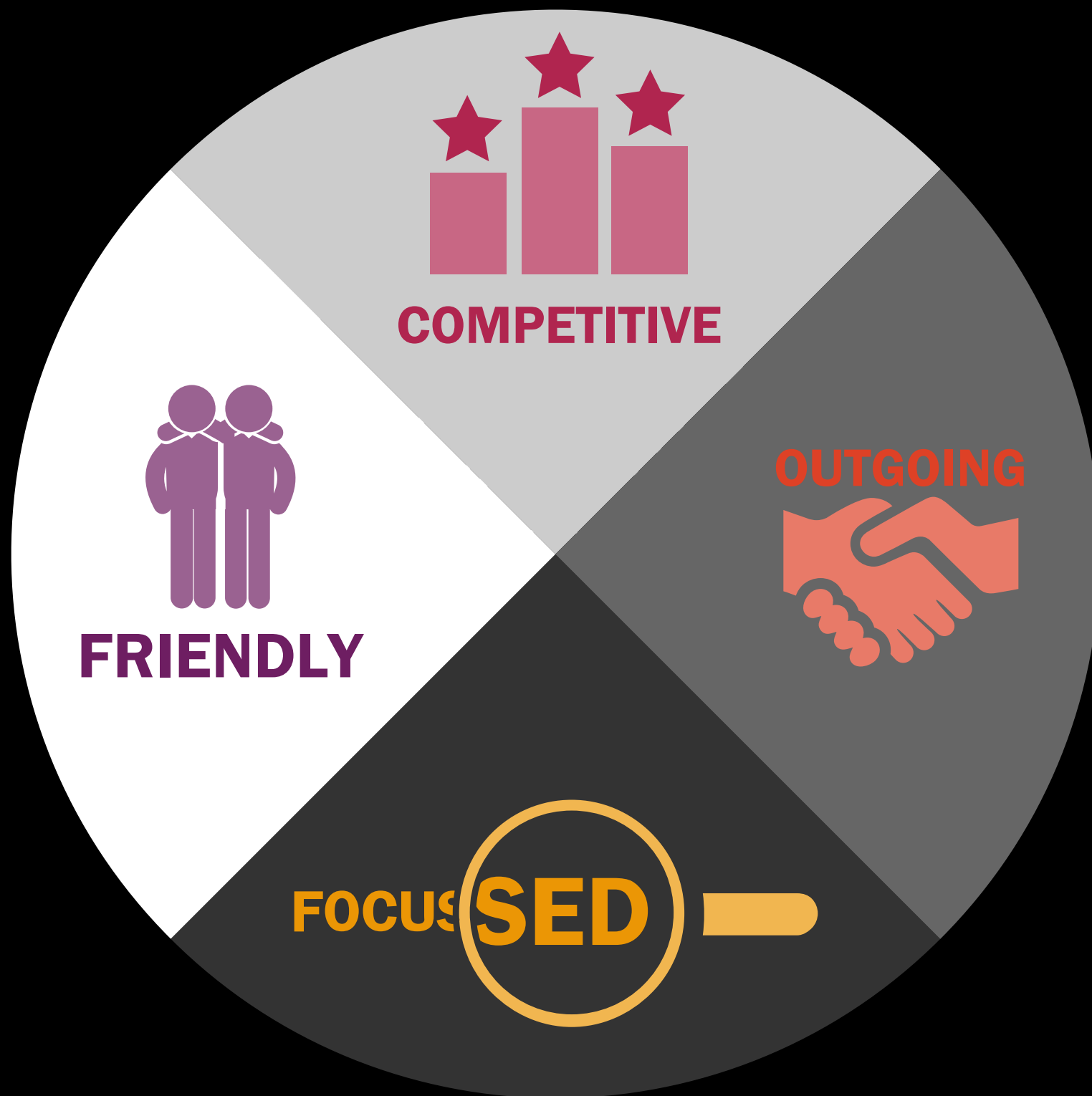
ESSENTIAL

ATTITUDE Experience in sales is not required but a positive attitude is essential	DRIVE You will be expected to maintain a number of KPIs on a daily basis	TEAM PLAYER You must work well in a team	CONFIDENCE You must have the ability to stand out and be counted
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HIGHLY DESIRED



- Database savvy
- Strong phone manner
- Experience in a corporate setting
- Previous B2B sales experience



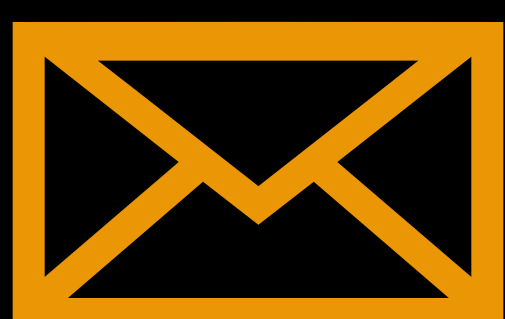
RESPONSIBILITIES

- Researching a new market every four to eight weeks
- Generating leads and then cold-calling decision makers in both corporate and government entities
- Maximising delegate attendance at our conferences and seminars by closes sales deals

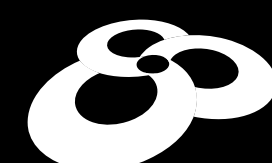
CAREER PROGRESSION



HOW TO APPLY



If you think you fit the bill, send your resume with a cover letter explain why you should be part of the team to: careers@liquidlearning.co.nz



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